

Polepharma



The French (bio)pharmaceutical industrial sector



Polepharma, the French (bio)pharmaceutical industrial sector

One of France's priority is to ensure its health sovereignty. To achieve this, our country has to regain its European leadership and accelerate the transition of its (bio)pharmaceutical industry.

Only a coordinated response will take on these challenges.



Polepharma has been structuring the French (bio)pharmaceutical industrial sector and supporting its transformation for 20 years now.

Polepharma has become the top industrial cooperation for drugs in Europe, between centres of excellence and the stakeholders in the sector.



On the scale of the sector

100 000

Jobs

throughout the entire sector

26 billion

Export

26 billion in export sales
Polepharma members



The entire ecosystem For manufacturing drugs in France

Across the entire production line of drugs
And therapeutic solutions*

Development

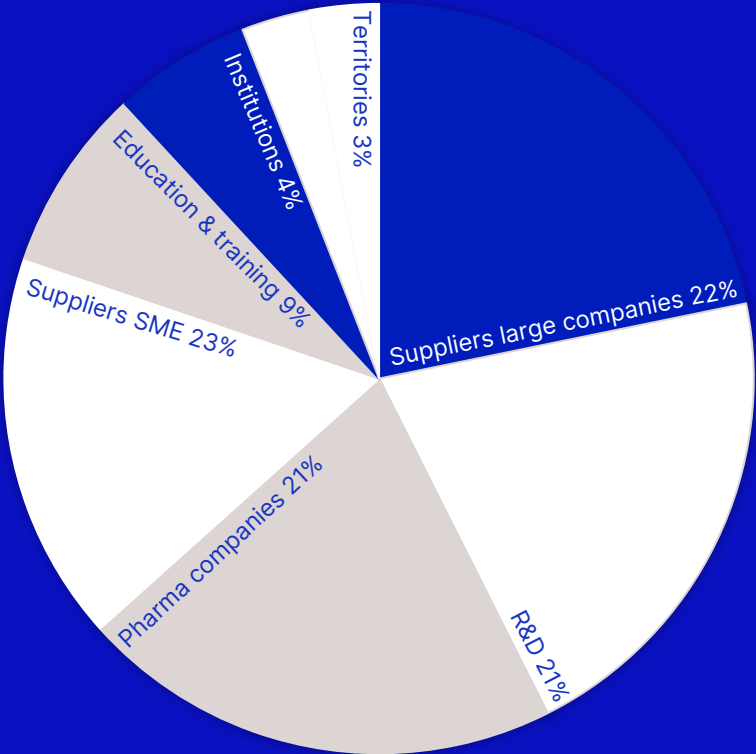
Production

Distribution

90% of the drug production
Factories on territories where,
We are located



Representation of all the Sector's activities



- Suppliers
- Experts
- Universities
- Pharma companies
- Territories

Among the 445 members



An alliance of territories of excellence In drug production

Members in
all of France

5
offices



Polepharma's action is guided by
three collective values

Audacity

The audacity to make France
the best place in the world to develop & produce drugs



Polepharma's action is guided by three collective values

Pride

The pride of manufacturing high quality treatments in France in the best conditions and to secure public health, to contribute to employment and the local economies



Polepharma's action is guided by
three collective values

Cooperation

Our rationale for 20 years : industrial cooperation between territories and pharmaceutical laboratories, suppliers, higher education and training institutes, experts, talents



Being part of Polepharma means stimulating its competitiveness and industrial innovation within a united sector.



Services for innovation and competitiveness

Network



Expand its network within an integrated and active sector

Industrial Intelligence



Reinforce its expertise with a cross-line vision on subjects of the future

Performance



Accelerate its project, its transformation, its business, its innovation

Employment



Recruit, strengthen the attractiveness of the sector with talents

Influence



Increase visibility and promote «made in France»



A team of expert consultants at the service of members



Fabien Riolet
Managing Director

- 3 Degrees in Public Law, History of Political Thoughts and Management – Panthéon Assas Paris 2 & Tours
- 25 years of experience in economic development and professional organisation management



Denis Marchand
Manager Research & Development & Innovation – Biopharmaceuticals – Bioproduction

- PhD degree in Engineering Sciences, specialising in Energetics - INSA Rouen
- 2 Master degrees in energy and Thermal Transfer and in Physics - Supaéro
- 18 years in multidisciplinary projects with 10 years in R&D and innovation and
- 8 years in technology transfers



Guillaume Deroudille
Manager, GIPSO – Nouvelle-Aquitaine Network, in charge of CSR

- PhD degree – university of Bordeaux
- Master in Pharmaceutical Production and Development
- 19 years of experience in the pharmaceutical industry



Coraline Dupont
Pharmacist Pharmaceutical affairs – Consultancy services

- PharmD degree – University of Nantes
- Master degree in Health Law and Regulatory affairs



Lenz Bendaoud
Senior Pharmacist Pharmaceutical affairs – Consultancy services

- Pharm.D, Faculty of Pharmacy, Rouen University
- Master of Science, Pharmaceutical and health products, Pharmacotechnics, Paris Cité University
- 14 years of experience in the pharmaceutical industry in global companies and CDMO



Marie-Flore Barreau
Manager Industrial Operations – Consultancy service

- Training in Quality Control and Safety in Bio-Industry
- Bachelor Degree in Biology
- 19 years of experience in the pharmaceutical industry



Marie-Caroline Quiviger
Manager Innovation HR - HRM Consulting service

- Essec Business School
- ICPF & PSI- AFQ (EN 45 013), Certification, Coaching,
- Training, Engineering and outreach training
- 20 years of experience in the pharmaceutical industry

#LaFabriquePolepharma



Céline Picard
Manager – Skills and Training

- HR Development Manager - Recruitment Training
- 15 years' experience in Human Resources



Capucine Sarrade-Loucheur
Marketing Communication Manager in charge of the Network

- SKEMA Business School
- Master degree in Marketing
- 16 years of experience in the pharmaceutical industry



Dana Legrain
Events Manager

- R&D Food Industry Biotechnology Engineer
- 19 years of experience in the event industry





Expand its network within an integrated and active sector

- Events, trade shows and local meeting
- Directory & qualified relationship building
- Access to the network of private & public decision-makers

Polepharma Network Evening 6/9

Every month on the Polepharma territory
From 6pm to 9 pm – Convivial cocktail

Polepharma General Meeting

The annual rendezvous for Polepharma members
General Meeting – High point for members – Cocktail buffet

Participate in the CPhI with Polepharma

Privileged presence at the trade show to maximise visibility, optimise costs and gain in logistics comfort.

Trade shows of interest - Partnerships



Strengthen your expertise with a cross-line vision and on future subjects

- Working groups & thematic communities
- Events, conventions, conferences
- Content: business intelligence, technological watch & studies
- Mapping of the sector

Polepharma Events

France Bioproduction Congress – 8th edition with Medicen

Polepharma Industry of the Future Congress – 7th edition

Polepharma Biotesting Congress – 5th edition

Polepharma Microbiomics Congress – 5th edition

Polepharma Environmental Performance Congress – 1st edition

Polepharma Digitalisation and transformation of pharmaceutical practices Congress – 1st edition

Polepharma Working Groups

Polepharma TECLAB Workshops

Polepharma Biotesting Webinars

Polepharma CSE Webinars



Accelerate your project, transformation, business, Innovation

- Support – advice from
- Qualified project relationship building
- Participation in pooled sector projects

#LaFabriquePolepharma – solutions with support Training Organisation

Certified training programmes

Support and Coaching

Customised formulas with exclusive member offering

HR Innovation – Communication – Management

Pharmaceutical affairs – Audit - DPC

Industrial operations – Transition Management



Recruit, strengthen the attractiveness of the sector with talents

- Action for the employment of talents
- Action for training
- Guidance-consulting by HR experts, employer brand, assessment

A platform devoted to employment

A «Member Space» allowing for the diffusion of job offers
A «Candidate Space» that facilitate applications

Promoting and presenting the pharmaceutical sector to the general public, teachers, school counsellors and jobseekers

Attract talents, recruit and orient at trade shows
Promote relevant training programmes
Go to Pharma scheme: with the general public
Support collaborative projects



**LA PHARMA
C'EST POUR MOI !**





Gain in visibility and promote made in France

- Public affairs: defending the interests of the sector with institutions & the medias
- Communication efforts to promote the sector
- Individual visibility actions
- Support for territorial marketing

Defend «made in France» pharmaceutical production and innovation

Awareness heightening efforts on the sector's stakes and challenges with political decision-makers, the media, and major stakeholders in health.

Promote the sector to public decision-makers

Maintain the network of pharma decision-makers

Advise the territories (economics)

Represent the sector in the bodies and with the public authorities

Polepharma Le MAG - La News – website

Territory-specific press kits

A team of 21 at the service of members



contact@polepharma.com
www.polepharma.com

